

eFlorida **QUALIFIED TARGETED INDUSTRIES FOR INCENTIVES**
 eflorida.com



Businesses able to locate in other states and serving multi-state and/or international markets are targeted. Call Centers and Shared Service Centers may qualify for incentives if certain economic criteria are met. Retail activities, utilities, mining and other extraction or processing businesses, and activities regulated by the Division of Hotels and Restaurants of the Department of Business and Professional Regulation are statutorily excluded from consideration. All projects are evaluated on an individual basis and therefore operating in a target industry does not automatically indicate eligibility.

For additional information about Florida's business advantages, please visit Enterprise Florida's website at www.eflorida.com or call 407.956.5600.

Qualify up to \$200,000 in Training Allowance

A Unique Program offered by the State of Florida

State Incumbent Worker Training Grant (IWT)*

Incumbent Worker Training Grant is the financial training assistance program the State offers through CareerSource Florida in Tallahassee.

This is currently a \$200,000 maximum contract training grant, 50-75% reimbursement from the State of Florida that you could take advantage of.

75% Reimbursement offered to Broward County Companies with 50 employees or less and 50% Reimbursement with 51 or more Employees.

Deadline to Submit Application for The One Year Accelerator™: At the Earliest. All Applications on a first come first served basis.

This has been traditionally A \$4,000,000 Funded Training Grant.

For 2019-2020 Fiscal year which begins on July 1, 2019 and ends on June 30th, 2020 You can be ahead of others to start taking advantage of the training dollars.

100% of Grant got allocated in 2019-2020 in just 4 months.

The State has awarded about 100% of the 2019-2020 grant in just 4 months from opening the portal. Please see enclosed details of the grant.

How do I qualify?

- Be a registered Sunbiz business in Florida for more than a year.
- Have W-2 employees that have been there since 6 months from the date of the application.
- We will work with you in creating The One Year Accelerator™ training program and getting the approval for the grant.
- The training can begin immediately.

What will be the Results?

- ✓ Next Level growth in your business
- ✓ Improved hiring and retention of employees and having a great culture
- ✓ Getting your company score to where you would ideally like it to be in One Year.
- ✓ Complete hand holding and support throughout the grant period thereafter as well.

“We are on a mission to build pioneers out of entrepreneurs by helping them achieve their three-year goal in one-year. We are willing to do whatever it takes to achieve that result for you.”



**Imagine the Possibilities!
 Would you like to get started?**





The One Year Accelerator™

A Unique Step-by-Step Program to Achieve Your Three-Year Goal in One Year .
Reimbursed by The Greater Fort Lauderdale Alliance upon Approval.



how will YOU achieve Your company Three-year Goal in One Year?

Month 1: Building The One Year Breakthrough™ Road Map to Achieve Your 3 Year Vision in One Year. Resolving Biggest Challenges, Pains, and Frustrations. Recognizing the Dangers, Opportunities, and Strengths for your breakthrough.

Month 7: Continue to Build Leadership Skills and put them in practice on a day-to-day basis. Develop Habits that make you a great leader and have breakthrough plans that you follow every month.

Month 2: Build Your DREAM COME TRUE PROFIT AND LOSS STATEMENT. See Who needs to do what by When to make every line item on your dream come true P&L Statement come true and what systems you need to put in place.

Month 8: Have a tested and proven process to deliver a world-class experience to the ideal clients. Make the process allowing to discover maximum opportunities at the very onset and build a strategic relationship for maximum sales.

Month 3: Build the Before-During-After Unit for your business and identify your niche and what will help you attain your 3-Year Goal in One Year. Build each component of each of the units in your business.

Month 9: Secure Ideal and bigger customers that require the same effort and you are able to deliver better value and service to them. Build a system for lead generation, lead conversion, and lead multiplication.

Month 4: Build the Sales Song, Sales Formula, and The Sales Process to present to your ideal prospects every week to 2X to 10X Your Profits in a Year. Role play your approach and practice them in the workshop to be ready for the real world.

Month 10: Testing and Experimenting the path to your domination through Big Hairy Audacious Goals. Sticking to the goal and changing your activities or strategies to attain your BHAG®. Overcoming Opposition and obstacles.

Month 5: Double your results in half the time. Explore and execute all avenues, systems, and process to target doubling the results. A mission to eliminate the waste and non-essential time and effort. Build Time Management Systems.

Month 11: Having your Raving Fans-Your Customers eliminate your competition by being your advocate and your salesman. Building such a huge network of raving fans and creating systems to multiply exponentially.

Month 6: Building Leadership Skills. The 21 Essential skills of becoming a great leader and the leading your company and building foundation for improving the annual recurring revenue from your customers, prospects, and network.

Month 12: Building your moonshot for the following year and thinking big, bold, and disruptive. Building a vision and a road-map to achieve your next breakthrough with even better systems, strategies, and mindsets.

Imagine the Above Training potentially being funded 50 to 75 percent by the State.



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What will YOU achieve for Your company in One Year?

Discover the Hidden Secrets in Your Business that you can uncover with The OYA.



What's the Value if could have record breaking sales each quarter? (Avg. growth- 50%)
\$ _____



What's the Value if you and your team could balance work and life?
\$ _____



What's the Value if you can have "A" level team players working for you?
\$ _____



What's the Value if you and your team could double or triple the vacations you take?
\$ _____



What's the value to you of building a Self-Managing company?
\$ _____



Which investment in your business has a GUARANTEED 5X ROI?
\$ _____



What's the Value if your team can learn to self-improve with access to hundreds of DIY Tools and Videos?
\$ _____



What's the value of you having complete confidence in your team and be able to score it?
\$ _____



"The C-P-A Business Coaching Process for Entrepreneurs."
A complete integration of business coaching, personal and business planning, financial planning, and accountability measures to take your business and your life to another level.

Imagine the lifetime impact and value of having these results happen year after year.